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Oct. 8, 2009

P. Marc LaFrance
US DOE Technology Development Manager
United States Department of Energy, Office of Building Technology
IJ-018, EE-2J
1000 Independence Ave, SW
Washington, DC 20585-0121

Dear Mr. LaFrance,

The Window Man supports the initiative that would provide volume purchase of R-5 windows and secondary glazing with Low-E.

The Window Man has promoted, sold and installed highly energy efficient windows since 1989. With the technology available today, the energy savings per building can be substantial and go on year after year. While most of our customers today are lower volume there can be a significant market for high volume R-5 windows, particularly in the new construction of schools, hotels, etc.

In existing buildings, often the “lowest cost” way to achieve dramatic energy savings is with high performance secondary “storm” windows. We have had so much success with Mon-Ray high performance secondary “storm” windows that we recently acquired GSA Schedule status for them. These can be installed on the exterior or interior of the existing window openings. Mon-Ray storm windows can be glazed with up to 1/4” Laminated Low-E glass. This was the glazing chosen for the recently installed Mon-Rays on Ward Hall at the Annapolis Naval Academy. This way the Academy can achieve energy savings without replacing their original wood windows. The Mon-Ray storm windows are so “Green” that Green Peace recently selected them for their D.C. headquarters building.

The Window Man firmly believes that saving energy is always wiser than just producing more energy. Windows that save a barrel of oil today save day after day, year after year for decades. So much smarter than having to find, produce, refine and ship so many new barrels of oil. We are happy to support the Department of Energy in promoting R-5 windows and Low-E storm windows.

Sincerely,
Tom Patterson
President
The Window Man
Fairfax, VA 22031
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